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# AGRICULTURAL ALTERNATIVES

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## Instructions for using the interactive budgets

You will need Adobe Acrobat Reader to use these forms. If you do not have this program installed on your computer, you can download a free version [here](#).

You can make changes to the interactive PDF budget files for this publication by inputting your own prices and quantities in the green-outlined cells for any item. You will need to click on and add your own estimated price and quantity information to all of the green-outlined cells to complete your customized budget.

The cells outlined in red automatically calculate your revised totals based on the changes you made to the cells outlined in green.

When you are finished, you can print the budget using the green **Print Form** button at the bottom of the form.

You can use the red **Clear Form** button to clear all the information from your budget when you are finished.

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**[extension.psu.edu/ag-alternatives](http://extension.psu.edu/ag-alternatives)**

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## Sample Milking Sheep Budget

Milking 160 days per year (lambing 1.5 times per year), with 1.65 lambs born per ewe per lambing, for a 100-ewe flock.

Item	Per Ewe	Your Amount	Unit	Price	Your Price	Total	Calculated Estimate
<b>Receipts</b>							
Milk	160	_____	pounds	\$ 0.65	_____	\$ 104.00	_____
Lambs	95	_____	pounds	\$ 1.35	_____	\$ 128.25	_____
Wool and hides	1	_____	head	\$ 10.00	_____	\$ 10.00	_____
Cull ewe and ram	1	_____	head	\$ 7.50	_____	\$ 7.50	_____
<i>Total receipts</i>						\$ 249.75	_____
<b>Variable costs-feed</b>							
Milk replacer for lambs						\$ 43.00	_____
Lamb feed for replacement						\$ 4.41	_____
Ewes						\$ 38.07	_____
<i>Total feed costs</i>						\$ 85.48	_____
<b>Variable costs-other</b>							
health program						\$ 6.78	_____
Breeding management						\$ 3.00	_____
Marketing, supplies, and misc.						\$ 11.08	_____
<i>Total variable costs</i>						\$ 106.34	_____
<b>Fixed costs</b>							
Labor charge	12	_____	hours	\$ 5.00	_____	\$ 60.00	_____
Milking labor charge	3	_____	hours	\$ 5.00	_____	\$ 15.00	_____
Ram replacement	1	_____		\$ 3.00	_____	\$ 3.00	_____
Fencing and equipment charge	1	_____		\$ 5.80	_____	\$ 5.80	_____
Buildings charge	1	_____		\$ 5.00	_____	\$ 5.00	_____
Milking equipment charge	1	_____		\$ 11.73	_____	\$ 11.73	_____
<i>Total fixed costs</i>						\$ 100.53	_____
<b>Total costs</b>						\$ 206.87	_____
<b>Returns</b>							
Returns over variable costs						\$ 143.41	_____
Net returns						\$ 42.88	_____